

PAUL M. KATZ, M.B.A.

Chief Executive Officer
Intelligent Healthcare LLC

EDUCATION & PROFESSIONAL HISTORY

Intelligent Healthcare

Began his consulting firm in 1990, specializing in managed care finance, data analysis, data management, and operations for HMOs, hospitals, medical groups and independent practice associations. Mr. Katz lectures regularly and has presented several papers at the Annual Institute of the American Association of Health Plans, and other industry trade meetings.

Milliman and Robertson, Inc. Program Consultant

Provided management and provider resource development for HMOs, physician groups, and hospitals. (1989-90)

Principal, Arthur Young & Co. (now Ernst and Young)

Headed the managed care consulting practice of Arthur Young in California. Consulting services focused on physician and hospital financial management and system development under HMO and PPO insurance programs. (1986-89)

National Medical Enterprises Vice President

Health Care Contracting Department, developed NME's HMO in Southern California and provided managed care consulting to NME's hospitals. (1983-85)

Blue Cross of California (Health Net HMO) Director of Budgets

Supervised the financial management of nine medical groups contracting with Health Net. (1981-82)

FHP International, Inc. Facility Manager

Managed its Long Beach Medical Clinic of fifteen physicians. (1980)

EDUCATION

1980 - Boston University
Degree - M.B.A.

1978 - University of California, San Diego
Degree - B.A., Mechanical Engineering

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ARTICLES & PUBLICATIONS

“Contract Evaluation and Renegotiation Before Renewal”, by Paul M. Katz, The Business of Managed Care, published by Mosby-Year Book, Inc., 1995.

“Establishing a Physician Incentive System”, by Paul M. Katz, Improving Managed Care Relationships, published by Aspen Publishers, Inc., 1993.

“Financial Failures In Your Delivery System: Prevention and Response”, Group Health Institute Proceedings, by Paul M. Katz and R. Channing Wheeler, prepared for June, 1991.

“Case Study - Summa Health Plan: Why HMOs Fail”, by Paul M. Katz, published in Making Managed Healthcare Work: A Practical Guide to Strategies and Solutions, by Peter Boland, McGraw-Hill, Inc., 1991.

“Managing a Health Plan's Risk Under Capitation Contracts with Independent Health Care Providers”, Group Health Institute Proceedings, by Paul M. Katz and R. Channing Wheeler, June, 1990.

“PPOs Must Adjust to Market Realities”, Business Insurance, by Paul Katz, December 19, 1988.

“Niche Systems Help Hospitals Manage Useful Data”, HFMA - Journal of the Healthcare Financial Management Association, by Paul M. Katz and Philip Lohman, November, 1988.

“Managing Under Managed Care: Winning Strategies”, HFMA - Journal of the Healthcare Financial Management Association, by Paul M. Katz, July, 1988.

“Hospitals and Physicians Work Together to Manage Risk”, HFMA - Journal of the Healthcare Financial Management Association, by Paul M. Katz, April, 1988.